A LETTER TO THE COMMUNITY.

“Alone we can do so little; together we can do so much.”
-Helen Keller

This quote from Helen Keller captures the essence of our approach to improving people’s lives here in Androscoggin County. We believe that a Community Impact model is the most effective way to mobilize resources from across our community to identify problems and to create solutions for the problems. No single organization has the resources, knowledge or skills to “fix” the many challenges our neighbors are facing on a daily basis.

The first step in bringing about positive change is to truly understand what the problem is – what are the roadblocks that get in the way of people trying to finish their education so they can get a job that pays a living wage; what keeps people from finding and affording quality early child education and care; how can people find transportation to a doctor’s appointment or to a job interview?

United Way of Androscoggin County is uniquely situated to lead this Community Impact approach – we work across the community and connect with a wide array of not-for-profit organizations, government organizations, small businesses and industry, educational institutions, faith based groups, interested individuals and more. Our work is not just about United Way, it is truly about the community; about bringing traditional and non-traditional resources to the same table to accomplish what none of us can do alone.

All of this work would not be possible without you! Thank you to all who supported United Way in 2016. We greatly value your time, talent and financial contributions that build a stronger Androscoggin County!

Joleen Bedard
Executive Director

LOCAL PEOPLE HELPED:

35,902
INVEST IN CHANGES THAT LAST... AREAS OF IMPACT 2016

**INVESTING IN EDUCATION**

Community programs helping families and children thrive and learn. United Way invests in youth programs where kids feel safe and welcome and connect youth with trusted mentors and role models. Programming includes early childhood/parenting education, academic support and literacy as well as after-school and summer programs.

### 2016 COMMUNITY PARTNERS INVESTING IN EDUCATION
- Advocates For Children
- Big Brothers Big Sisters of Mid-Maine
- Boys & Girls Clubs of Southern Maine
- Girl Scouts of Maine
- Harward Center Promoting Academic Success
- Literacy Volunteers-Androscoggin
- New Beginnings
- Pine Tree Society
- Promise Early Education Center
- Sandcastle Clinical & Educational Services
- SeniorsPlus
- Trinity Jubilee Center
- YMCA of Auburn-Lewiston

**INVESTING IN HEALTH**

United Way invests in community health services for essential medical and dental care, substance abuse treatment, mental health care, violence prevention and recovery, independent living and nutrition programs.

### 2016 COMMUNITY PARTNERS INVESTING IN HEALTH
- Catholic Charities - SEARCH & St. Francis Recovery Center
- Common Ties Mental Health Coalition
- Community Concepts
- Community Dental
- Healthy Androscoggin - Let’s Go!
- Legal Services for the Elderly
- New Beginnings
- Safe Voices
- Sexual Assault Prevention & Response Services
- SeniorsPlus - Meals on Wheels
- St. Mary’s Health System Nutrition Center
- Tri-County Mental Health Services

**INVESTING IN INCOME**

United Way supports community programs that shelter and feed people during times of need and offer services to prevent homelessness. Implemented through emergency food & shelter programs; and programs aimed at preventing and eliminating homelessness.

### 2016 COMMUNITY PARTNERS INVESTING IN INCOME
- Community Concepts
- Common Ties Mental Health Coalition
- New Beginnings
- Pine Tree Legal Assistance
- Rural Community Action Ministry
- St. Martin de Porres Residence
- Tedford Housing
- Trinity Jubilee Center

### 2016 INCOME-BASED COMMUNITY COLLABORATIONS
- Lewiston-Auburn Alliance of Services to the Homeless
- Lewiston-Auburn CA$H Coalition
- Bridges Out of Poverty
The workplace remains the largest and most important part of our annual fundraising efforts. It sustains our community impact work and investments made each year to community partners whose programs improve lives around us every day.

To all of our volunteers and thousands of donors who support the work of UWAC each year, thank you! Be assured that this is the single most effective and efficient donation you can make to ensure the vibrant health of our community.

1. TD Bank $203,863
2. Procter & Gamble/Tambrands, Inc. $121,954
3. L.L. Bean $118,411
4. Bath Iron Works $65,533
5. Central Maine Medical Center $63,563
7. Central Distributors, Inc. $32,279
8. St. Mary’s Health System $29,027
9. Geiger $29,017
10. UPS $25,179
DAY OF CARING
In 2016, United Way’s annual Day of Caring brought together community members to volunteer at various projects. This event drew 246 volunteers who worked on 36 projects!

BACKPACK PROJECT
United Way of Androscoggin County, in partnership with Androscoggin Bank MainStreet Foundation, Auburn Rotary Club, TD Bank, L.L. Bean and Walmart Distribution Center made Back to School Success a reality for local families, distributing 691 packs filled with school supplies to area children.

TOUCH-A-TRUCK EVENT
United Way and area partners hosted the Touch-A-Truck Event where kids had the opportunity to see, touch and interact with 28 large and small vehicles. Over 1,800 people attended.

2-1-1
Continues to receive calls regarding heating and utility assistance, food, housing and financial services, along with health and human service information. In 2016, 41,380 calls were received state-wide and 4,255 calls were from residents of Androscoggin County.

FAMILYWIZE
United Way is part of the FamilyWize community service partnership to distribute free prescription discount cards that can save individuals up to 30% on their prescriptions. Amount saved in 2016 was $25,468.

PANTRY PROJECT
The Pantry Project brings together food collection efforts of employees at local businesses to help meet the needs of people that are hungry. United Way partners with 17 Food Pantries and Good Shepherd Food Bank to distribute non-perishable items.
## STATEMENT OF FINANCIAL POSITION

### ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>$ 1,361,365</td>
<td>$ 1,348,415</td>
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<tr>
<td>Certificates of Deposits</td>
<td>165,212</td>
<td>164,706</td>
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<tr>
<td>Accounts Receivable: Other</td>
<td>599</td>
<td>-</td>
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<tr>
<td>Accounts Receivable: Regional Accounts</td>
<td>18,901</td>
<td>52,317</td>
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<tr>
<td>Unconditional Promises to Give</td>
<td>731,025</td>
<td>704,959</td>
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<tr>
<td>(Less allowance for Uncollectible Promises of $134,960 in 2016 &amp; 2015)</td>
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<tr>
<td>Prepaid Expenses</td>
<td>2,714</td>
<td>4,996</td>
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<tr>
<td>Property &amp; Equipment, Net</td>
<td>9,603</td>
<td>5,129</td>
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<tr>
<td>Investments</td>
<td>233,242</td>
<td>206,471</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$ 2,512,661</td>
<td>$ 2,486,993</td>
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### LIABILITIES

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<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td>Accounts Payable: Trade</td>
<td>$ 6,122</td>
<td>$ 3,309</td>
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<tr>
<td>Accounts Payable: Regional Accounts</td>
<td>18,910</td>
<td>66,992</td>
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<tr>
<td>Accrued Expenses</td>
<td>32,000</td>
<td>4,836</td>
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<td>Accrued Payroll &amp; Compensated Absences</td>
<td>33,064</td>
<td>29,111</td>
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<td>Due to Designated Agencies</td>
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<td>41,553</td>
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<td><strong>TOTAL LIABILITIES</strong></td>
<td>$ 90,096</td>
<td>$ 145,801</td>
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### NET ASSETS

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<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td>Unrestricted</td>
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<td></td>
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<tr>
<td>Board Designated</td>
<td>$ 394,496</td>
<td>$ 393,565</td>
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<tr>
<td>Board Designated: Endowment</td>
<td>223,242</td>
<td>206,471</td>
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<tr>
<td>Invested in Property and Equipment</td>
<td>9,603</td>
<td>5,129</td>
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<tr>
<td>Undesignated</td>
<td>886,723</td>
<td>755,876</td>
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<tr>
<td>Total Unrestricted Net Assets</td>
<td>1,361,041</td>
<td>1,361,041</td>
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<tr>
<td>Temporarily Restricted</td>
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<td></td>
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<tr>
<td>Campaign Results for Next Allocation Period</td>
<td>803,077</td>
<td>874,727</td>
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<tr>
<td>Temporarily Restricted for Disaster Relief</td>
<td>105,424</td>
<td>105,424</td>
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<tr>
<td>Total Temporarily Restricted Net Assets</td>
<td>908,501</td>
<td>980,151</td>
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<td><strong>TOTAL ASSETS</strong></td>
<td>$ 2,422,565</td>
<td>$ 2,341,192</td>
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A complete audit of United Way of Androscoggin County's financial statements is conducted annually by the certified public accounting firm Ouellette & Associates, PA. United Way of Androscoggin County does not charge membership dues nor does it contract or outsource with professional fundraisers.
## Volunteers by Council

**Educational Impact Council**
- Tina Brooks, Co-Chair
- TD Bank
- Marc Paquette, Co-Chair
- Twin City Financial Group
- Dave Abel
- WMTW-TV/News 8
- Tahlia Chamberlain
- Literacy Volunteers-Androscoggin
- Patti Gilbert
- Androscoggin Bank
- Linda Leiva
- University of Maine-Farmington
- Joyce McPhetres
- Community Health Options
- Betsy Norcross-Plourde
- Promise Early Education Center
- Mariah Simard
- Northeast Retirement Solutions

**Health Impact Council**
- Johanna Lloyd, Chair
- Mechanics Savings Bank
- John Giard
- TD Bank
- Rhonda Hamel
- Dougherty Project Management
- Dawnan Hanan
- Oxford Networks
- Ed Jawor
- Bates College
- Cindy Letourneau
- St. Mary’s Health System
- Matt Madden
- TD Bank
- Marty McIntyre
- Sexual Assault Prevention & Response Services
- Agustin Mojica
- Procter & Gamble/Tambrands, Inc.
- Naomi Williams-Pray
- Procter & Gamble/Tambrands, Inc.

**Income Impact Council**
- Norm Beauparlant, Chair
- City of Lewiston
- Holly Lasagna
- Healthy Androscoggin
- Chris Martel
- Spiller’s
- Pam Remieres-Morin
- Central Maine Community College

**Campaign Cabinet**
- Angie Snow, Chair
- Camden National Bank
- Nicole Lajoie, Vice Chair
- Champoux Insurance Agency
- Mike Barriault
- Central Distributors
- Mark Bonin
- WMTW-TV/News 8
- Sean Doyle
- Cross Insurance
- Jeffrey Geiger
- Geiger
- Bill Tracy
- Auburn Savings Bank
- Shane Wright
- Norman, Hanson & DeTroy

**Emergency Food & Shelter Program**
- Larry Marcoux, Chair
- UWAC
- Lt. Holly Johnson
- Salvation Army
- April Caron
- American Red Cross
- Sue Charron
- City of Lewiston
- Lisa McGee
- Community Concepts
- Dot Meagher
- City of Auburn
- Wendy Russell
- Catholic Charities
- Dot Treadwell
- Community Volunteer

**Development Committee**
- Terri Cook
- Mechanics Savings Bank
- Jessica Donovan
- Hilton Garden Inn
- Rachel Hawksley
- Mechanics Savings Bank
- Nate Holst
- WMTW-TV/News 8
- Erin Simpson
- AAA New England

**Finance Committee**
- Steve Bosinger, Chair
- Austin Associates
- Diane Jambard
- State of Maine
- Mary Leavitt
- Norway Savings Bank
- Marc Pellerin
- Merrill Lynch

**Governance Committee**
- Denis D’Auteuil
- City of Auburn
- Dawna Hanan
- Oxford Networks
- Shane Wright
- Norman, Hanson & DeTroy

**Human Resources Committee**
- Chris Cornish
- SeniorsPlus
- Dawna Hanan
- Oxford Networks
- Nancy Lavoie
- Geiger
- Cindy Letourneau
- St. Mary’s Health System

**2016 Loaned Executives**
- Susan Lindkvist
- Sponsored by Central Maine Medical Center, St. Mary’s Health System & Procter & Gamble/Tambrands
- Nathaniel Mihalik
- Hannaford
- Shawnee Treadwell
- L.L.Bean

## 2016 Community Partners
- Advocates For Children
- Big Brothers Big Sisters of Mid-Maine
- Boys & Girls Clubs of Southern Maine
- Catholic Charities
- Common Ties Mental Health Coalition
- Community Concepts
- Community Dental-Lewiston Center
- Girl Scouts of Maine
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- St. Mary’s Nutrition Center
- Tedford Housing
- Tri-County Mental Health Services
- Trinity Jubilee Center
- YMCA of Auburn-Lewiston
OUR MISSION
Our mission is to increase the organized capacity of people in Androscoggin County to care for one another.

OUR VISION
We are a visible organization that focuses on contributors and volunteers as customers and are in the forefront of challenging citizens, businesses, agencies and ourselves to address the vital human needs in our communities.

THANK YOU FOR YOUR GENEROSITY.
We appreciate your generosity and commitment to United Way of Androscoggin County. Your continued support is essential to bringing our community together to achieve what matters most - results for people.

United Way
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www.unitedwayandro.org

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