Dear Supporters,

You made amazing things possible this past year! We all want to live in a healthy, caring and inclusive community. Every day United Way donors bring us closer to this vision.

Thanks to your generosity, together we made a positive difference in over 31,000 lives right here in Androscoggin County. This year, vulnerable kids got a better start in life, struggling families received vital support, and at-risk seniors found their spark again. Where would these individuals be today without you? Thankfully we’ll never know, because you said YES to building their better tomorrows. Thank you!

This year we were presented with a unique opportunity. United Way Worldwide asked our United Way to expand our territory to cover Oxford County. Being a neighboring community, so many of our partner agencies also cover the Oxford County footprint. We look forward to enhancing our reach and community impact by proudly serving both Androscoggin and Oxford Counties.

Your investments in our community through United Way are changing more lives everyday. None of the work we do would be possible without you. Thank you for your continued support.

Joleen Bedard
Executive Director

Special thanks to Rinck Advertising for all of their in-kind work to help us expand to Oxford County.

2018 Annual Meeting Sponsor

Camden NATIONAL BANK

BOARD OF DIRECTORS

Michael Barriault, Chair
Central Distributors

Matt Madden, Vice Chair
TD Bank

Steve Bosingher, Treasurer
Austin Associates

Terri Cook
Mechanics Savings Bank

Denis D’Auteuil
City of Lewiston

Jody Durisko
City of Auburn

Nate Holst
WMTW-TV/News 8

Cindy Letourneau
Androscoggin Home Healthcare & Hospice

Carrie Murphy
Bates College

Joyce McPhetres
Community Health Options

Aaron Ortiz
Tambrands/Proctor & Gamble

Jeff Smith
Androscoggin Bank

Bill Tracy
Auburn Savings Bank

Shane Wright
Norman, Hanson & DeTroy

STAFF

Joleen Bedard
Executive Director

Gale Hart
Director of Finance & Administration

Brittany Myrick
Director of Development & Marketing

Patrice Mathieu
Administrative Assistant
### OUR CREDO

United Way of Androscoggin County fights for the health, education and financial stability of every person in our community.

#### MISSION

Increase the organized capacity of people in Androscoggin and Oxford Counties to care for one another.

#### VISION

We are a visible organization that focuses on contributors and volunteers as customers and are in the forefront of challenging citizens, businesses, agencies and ourselves to address the vital human needs in our communities.

#### VALUES

- Commitment to community success
- Leadership
- Inclusiveness
- Integrity & Accountability
- Innovation

### OUR IMPACT IN 2018

- **1,000** Backpacks stuffed with school supplies and given to schools through our [Backpack Project](#).
- **1,606** Individuals saved on medication through the [FamilyWize](#) Prescription Discount Card.
- **$268,000** Saved on prescriptions with the [FamilyWize](#) Prescription Discount Card.
- **$479,185** Amount returned to taxpayers through the LA Cash Coalition program.
- **40,000 +** Calls and messages received by [211Maine](#).
- **17** Food Pantries partner with our [Pantry Project](#) bringing food collection efforts to businesses.
- **35** Trucks participated in [Touch-A-Truck](#).
- **4,000 +** Individuals attended [Touch-A-Truck](#).
- **301** Individuals who participated in our [Day of Caring](#).
- **41** Projects completed by volunteers during our [Day of Caring](#).
- **5,000** Diapers donated at our [Kick-Off Breakfast](#).
- **$55,576** Awarded to Partner Agencies through the [Emergency Food & Shelter Program](#).
YOUR IMPACT IN 2018

- **Campaign Total**: $1,230,000
- **Contributing Organizations**: 236
- **Corporate Gifts**: $430,319
- **Leadership Donors**: 416
- **Donors**: 5200
- **Average Leadership Gift**: $1,013
- **Volunteers**: 389
- **Volunteer Hours**: 128,388
- **Value of Volunteers**: $128,388

**Local People Helped Last Year: 31,000**

**Creating Impact**

United Way of Androscoggin County directs resources strategically in order to create the greatest impact. We believe the most effective way to do this is to focus on the long-term economic mobility of our community and its residents. To create the greatest change in our community, we focus on the core building blocks - Education, Health and Income.
2018 COMMUNITY PARTNERS

Advocates For Children
American Red Cross of Central -
   and Mid Coast Maine
Big Brothers Big Sisters of Mid-Maine
Boys & Girls Clubs of Southern Maine -
   Auburn/Lewiston Clubhouse
Catholic Charities
Common Ties Mental Health Services
Community Concepts
Community Dental
Girl Scouts of Maine
Harward Center for Community Partnerships
Healthy Androscoggin
Legal Services for the Elderly
Literacy Volunteers-Androscoggin
New Beginnings
Pine Tree Legal Assistance
Pine Tree Society
Promise Early Education Center
Rural Community Action Ministry
Safe Voices
Salvation Army
St. Martin de Porres Residence
St. Mary's Nutrition Center
Sandcastle Clinical & Educational Services
SeniorsPlus
Sexual Assault Prevention & Response Services
Tedford Housing
Tri-County Mental Health Services
Trinity Jubilee Center
Western Maine Transportation
YMCA of Auburn-Lewiston
**Volunteers by Council**

### Income Impact Council
- Norm Beauparlant, Chair  
Retired
- Holly Lasagna  
Healthy Androscoggin
- Chris Martel  
Spiller's
- Christine MonteCalvo  
Mechanics Savings Bank
- Aaron Ortiz  
Tambrands/Proctor and Gamble
- Pam Remieres-Morin  
Central Maine Community College
- Angie Snow  
Camden National Bank

### Education Impact Council
- Tina Brooks, Co-Chair  
TD Bank
- Marc Paquette, Co-Chair  
Twin City Financial Group
- Dave Abel  
WMTW-TV/News 8
- Tahlia Chamberlain  
Literacy Volunteers-Androscoggin
- Patti Gilbert  
Androscoggin Bank
- Betsy Norcross-Plourde  
Promise Early Education Center
- Mariah Simard  
Northeast Retirement Solutions
- Jeff Smith  
Androscoggin Bank

### Health Impact Council
- Ed Jawor, Chair  
Bates College
- Jody Durisko  
City of Auburn
- Lisa Dumont  
Isaacson & Raymond
- Cindy Letourneau  
Androscoggin Home Healthcare & Hospice
- Johanna Lloyd  
Northeast Bank
- Matt Madden  
TD Bank
- Marty McIntyre  
Sexual Assault Prevention & Response Services
- Kristin Murch  
TD Bank
- Naomi Williams-Pray  
Tambrands/Proctor and Gamble

### Finance Committee
- Steve Bosingher, Chair  
Austin Associates
- Mike Barrault  
Central Distributors
- Diane Jambard  
State of Maine
- Mary Leavitt  
Norway Savings Bank
- Marc Pellerin  
Merrill Lynch

### Development Committee
- Denis D'Auteuil  
City of Lewiston
- Nate Holst  
WMTW-TV/News 8
- Shane Wright  
Norman, Hanson & DeTroy

### Campaign Cabinet
- Bill Tracy, Chair  
Auburn Savings Bank
- Mark Bonin, Vice Chair  
WMTW-TV/News 8
- Mike Barrault  
Central Distributors
- Dan D'Auteuil  
Isaacson & Raymond
- Phil Doucette  
Austin Associates
- Sharon Goes  
Camden National Bank
- Nicole Lajoie  
Champoux Insurance Agency
- Kristin Murch  
TD Bank
- Mark Samson  
Dirigo Federal Credit Union
- Shane Wright  
Norman, Hanson & DeTroy

### Human Resources Committee
- Chris Cornish  
SeniorsPlus
- Nancy Lavoie  
Geiger
- Cindy Letourneau  
Androscoggin Home Healthcare & Hospice

### Governance Committee
- Steve Bosingher, Chair  
Austin Associates
- Diane Jambard  
State of Maine
- Mary Leavitt  
Norway Savings Bank
- Marc Pellerin  
Merrill Lynch

### Emergency Food & Shelter Program
- Patrice Mathieu  
United Way of Androscoggin County
- Joleen Bedard  
United Way of Androscoggin County
- Wendy MacDougall  
City of Lewiston
- Lisa McGee  
Community Concepts
- Holli Olivier  
City of Auburn
- Wendy Russell  
Catholic Charities
- Christopher Street  
Salvation Army

### 2018 Loaned Executives
- Carolyn Biegel  
L.L.Bean
- Aaron Eicher  
TD Bank
- Jenn Kimborowicz  
Hannaford
- Bob Rowe  
Sponsors: Central Maine Medical Center Proctor & Gamble/Tambrands, Inc.
The workplace remains the largest and most important part of our annual fundraising efforts. It sustains our community impact work and our investments made each year to partners whose programs improve lives around us every day.

To all of our volunteers and thousands of donors who support the work of UWAC each year, thank you! Be assured that this is the single most effective and efficient donation you can make to ensure the vibrant health of our community.

FUNDRAISING AND WORKPLACE CAMPAIGNS

TOP 10 CAMPAIGNS
1. TD Bank
2. Tambrands/Proctor & Gamble
3. L.L.Bean
4. Bath Iron Works
5. Central Maine Medical Center
6. Mechanics Savings Bank
7. Geiger
8. Central Distributors, Inc.
9. Androscoggin Bank
10. United Parcel Service

THANK YOU FOR LIVING UNITED
### STATEMENTS OF FINANCIAL POSITION

#### DEC. 31, 2018 & 2017

**UNITED WAY OF ANDROSCOGGIN COUNTY, INC.**

#### ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>$1,521,460</td>
<td>$1,396,278</td>
</tr>
<tr>
<td>Certificates of Deposits</td>
<td>264,617</td>
<td>262,477</td>
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<tr>
<td>Accounts Receivable: Regional Accounts</td>
<td>20,526</td>
<td>17,407</td>
</tr>
<tr>
<td>Unconditional Promises to Give</td>
<td>570,231</td>
<td>689,435</td>
</tr>
<tr>
<td>(Less allowance for Uncollectible Promises of</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$95,000 in 2018 and 2017)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>2,539</td>
<td>2,826</td>
</tr>
<tr>
<td>Property &amp; Equipment, Net</td>
<td>11,258</td>
<td>14,185</td>
</tr>
<tr>
<td>Investments</td>
<td>236,647</td>
<td>256,374</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$2,627,278</strong></td>
<td><strong>$2,638,982</strong></td>
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</table>

#### LIABILITIES

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable: Trade</td>
<td>$19,399</td>
<td>$10,551</td>
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<tr>
<td>Accounts Payable: Regional Accounts</td>
<td>29,396</td>
<td>20,996</td>
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<tr>
<td>Accrued Payroll &amp; Compensated Absences</td>
<td>35,645</td>
<td>31,962</td>
</tr>
<tr>
<td>Due to Designated Agencies</td>
<td>38,259</td>
<td>33,390</td>
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<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$122,699</strong></td>
<td><strong>$96,899</strong></td>
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</table>

#### NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$399,358</td>
<td>$396,249</td>
</tr>
<tr>
<td>Board Designated</td>
<td>236,647</td>
<td>254,815</td>
</tr>
<tr>
<td>Board Designated: Endowment</td>
<td>11,258</td>
<td>14,185</td>
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<tr>
<td>Invested in Property and Equipment</td>
<td>1,146,745</td>
<td>1,058,711</td>
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<tr>
<td>Undesignated</td>
<td></td>
<td></td>
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<tr>
<td><strong>Total Unrestricted Net Assets</strong></td>
<td><strong>$1,794,008</strong></td>
<td><strong>$1,723,960</strong></td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>$593,469</td>
<td>$695,842</td>
</tr>
<tr>
<td>Campaign Results for Next Allocation Period</td>
<td>11,678</td>
<td>16,857</td>
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<tr>
<td>Workplace Events for Next Allocation Period</td>
<td>105,424</td>
<td>105,424</td>
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<tr>
<td>Temporarily Restricted for Disaster Relief</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Temporarily Restricted Net Assets</strong></td>
<td><strong>$710,571</strong></td>
<td><strong>$818,123</strong></td>
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<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$2,504,579</strong></td>
<td><strong>$2,542,083</strong></td>
</tr>
</tbody>
</table>

**A complete audit of United Way of Androscoggin County’s financial statements is conducted annually by the certified public accounting firm Ouellette & Associates, PA. United Way of Androscoggin County does not charge membership dues nor does it contract or outsource with professional fundraisers.**